

Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 10803 051304Z

43

ACTION NEA-10

INFO OCT-01 ISO-00 COME-00 EB-07 /018 W

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R 051246Z NOV 75

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 4196

UNCLAS TEHRAN 10803

E.O. 11652 N/A

TAGS: BEXP

SUBJECT: AMERICAN MEDICORP PROJECT

REF: STATE 259934

1. ECON COUNSELOR SPOKE WITH DEPUTY MINISTER OF HEALTH ASSAR ON NOVEMBER 5 IN ORDER TO GET LATEST READING ON STATUS OF AMERICAN MEDICORP TWO THOUSAND BED HOSPITAL PROJECT. ASSAR SAID THAT MEDICORP'S PROPOSAL HAS BEEN THOROUGHLY EXAMINED BOTH IN MINISTRY OF HEALTH AND PBO. GOI HAS SOME TECHNICAL QUESTIONS BUT THESE ARE OF SECONDARY IMPORTANCE. THE MAJOR ISSUE IS THE PER UNIT COST OF MEDICORP'S PROPOSAL. AT SLIGHTLY OVER \$150 THOUSAND PER BED IN THE LATEST PROPOSAL, GOI FINDS THIS WAY TOO HIGH.

2. ASSAR SAID HE IS MEETING WITH MEDICORP OFFICIALS MORNING OF NOVEMBER 6 TO ADDRESS SUBJECT OF PER UNIT COST. IF SOME SORT OF AGREEMENT CAN BE REACHED ON THIS ISSUE, THE GOI WILL PROCEED WITH DETAILED REVIEW SIMILAR TO THAT GIVEN TO BRITISH AND FRENCH PROPOSALS.

3. EMBASSY WOULD APPRECIATE DEPARTMENT'S ASSURING AMERICAN MEDICORP THAT WE ARE FOLLOWING THIS MATTER CLOSELY. LOCAL MEDICORP REPRESENTATIVES HAVE MET WITH COMMERCIAL OFFICER LAMBERT AND ECON COUNSELOR ON A NUMBER OF RECENT OCCASIONS. THEY MET WITH CHARGE AND ECON COUNSELOR CONCERNING THEIR PROBLEM ON OCTOBER 22.

HELMS

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